



## Andrew Schonacher

Vice President of Solution Sales

Andrew Schonacher leads the RoboVent Solution Sales team, driving growth, innovation and customer success within the industrial air filtration space. He works to develop and implement strategies that not only expand RoboVent's market presence but also ensure we provide the best possible air quality solutions for our customers. He is committed to enhancing RoboVent's sales processes, strengthening client relationships, and delivering engineered solutions that improve workplace environments. His team is on the front lines with our customers, working to understand their indoor air quality challenges and design solutions that are efficient, cost-effective and compliant.

### Background

Andrew brings more than 15 years of experience in the industrial dust collection and air filtration industry, driven by a passion for helping industrial clients meet their air quality and worker safety goals. With years of experience in air pollution control, dust collection, and engineered system design, he has worked with numerous industries—from power plants to manufacturing facilities—to help businesses optimize their air quality and operational efficiency. Before joining RoboVent, he led sales teams and developed strategic growth initiatives in the industrial filtration sector.

### Areas of Expertise

- Industrial air filtration systems (design, application, and sizing)
- Bodybuilding and fitness coaching
- Home improvement/DIY
- Life coaching and motivational speaking

### Education and Awards

Andrew attended Metropolitan Community College – Maple Woods and holds certifications for OSHA 30 and MSHA part 46.

### Get to Know Andrew

Family is a central part of Andrew's life. Growing up with seven brothers and two sisters taught him the value of teamwork, patience and adaptability early on. He is also passionate about fitness and bodybuilding and once owned a gym. Andrew loves to travel to visit new places with his partner, Arijana, and connect with family along the way. When he's not traveling, you're likely to find him doing something adventurous with Arijana—snowboarding in the winter or riding his Harley motorcycle in the warmer months. His friends and family describe him as driven, dependable and positive, and they appreciate his warm sense of humor and adventure.



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*“For me, it's always been about more than just selling equipment—it's about making a real difference by providing cleaner, safer work environments. My goal is to develop and implement strategies that not only expand our market presence but also ensure we provide the best possible air quality solutions for our customers.”*